



Helping hands for
your **Forklift truck**

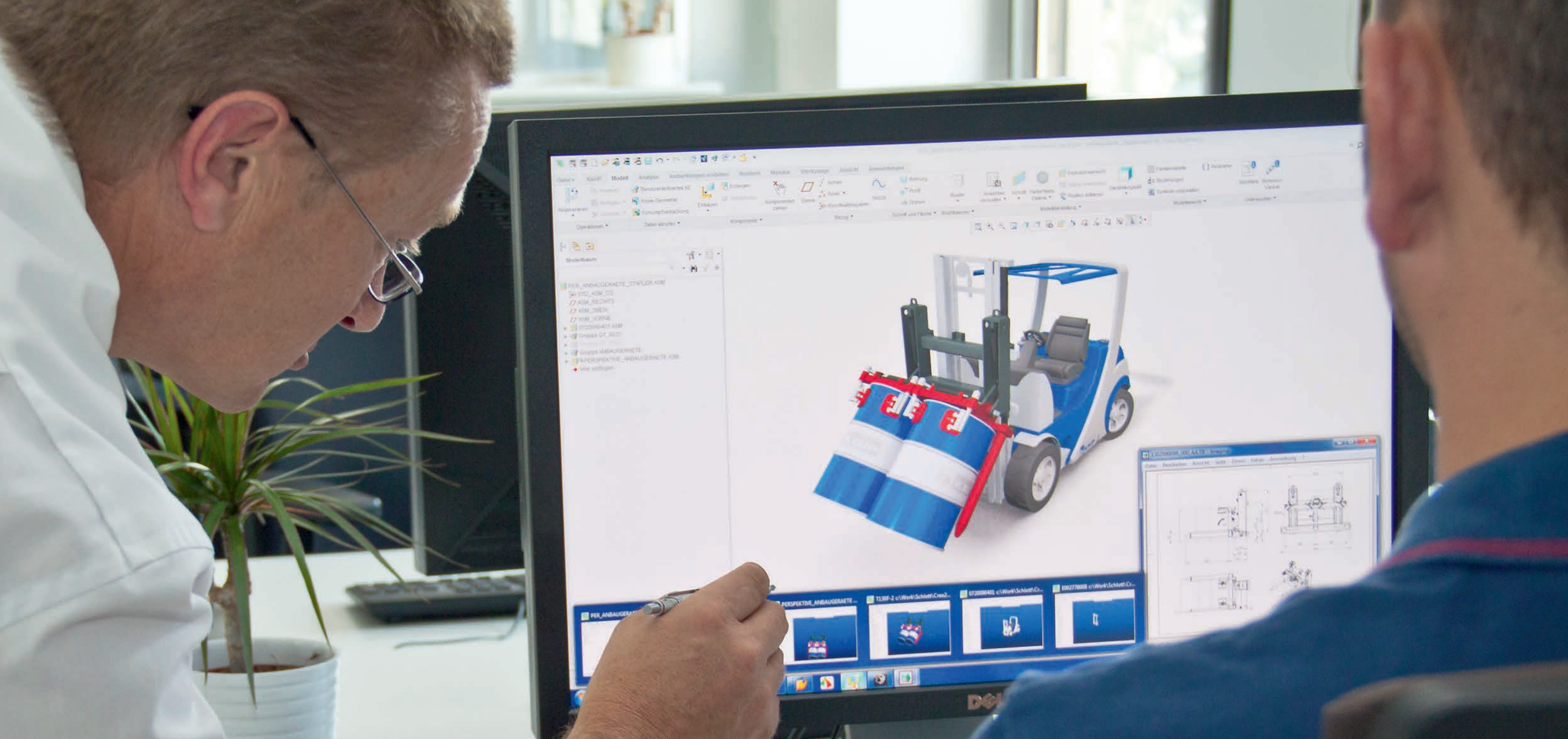


KAUPcompany...

We are a world-wide leading manufacturer of attachments for forklift trucks. Stationary equipment for material handling and container spreaders, for example in handling centres and port terminals, are also a part of our product portfolio.

Our success story began more than five decades ago in Aschaffenburg-Leider. Initially KAUP marketed and sold its innovative products only in Germany. However the sales territory quickly extended beyond the borders. Today the family owned and managed company exports to 80 different countries in the world and has an export share of about 50 percent.

As success came, our KAUPcompany grew too. The original company headquarters, a small village smithy, was soon too small. Several relocations, extensions and new buildings later, we now have, alone at the head office in Aschaffenburg, a production area of 43.000 m² spread over 9 production halls. In addition we have our own production plant, especially for the Asian market, with an area of 12.000 m² in Xiamen, China.



KAUPincentive...

It can't be done is simply not in our vocabulary – especially not with KAUPincentive. Because we are the original. We look beyond conventional realms. Our design engineers regularly design new or special ideas and often come up with exceptional solutions outside the realms of our standard programme. We can easily adapt to

diverse (operational) situations and individually adjust our product accordingly. Because we have the expertise to solve even the most difficult technical problems.

Each and every industrial truck – regardless if forklift, reach truck or telescopic loader –

becomes, with a KAUP attachment, a multi talent and versatile all-rounder that performs efficiently and with high productivity. Numerous, industry-leading and significant innovations ensure that our attachments are in operation world-wide, mounted on all kinds of industrial trucks. Thereby we always keep a close watch

on costs and benefits – in every situation and at all times. In spite of all our innovative competence we know our limits and never lose track of our customers' objectives.

KAUPquality...

For decades we have had one target: manufacturing top quality attachments “Made by KAUP”!

For us KAUPquality means particularly one thing: our attachments – in series or individually -, stationary equipment and container spreaders should be designed and produced to provide the best possible solution for our customers’ material handling operation.

We want to impress with our products and meet our self-imposed objectives every day. We already have the required prerequisites: highly qualified, motivated employees, modern machinery and reliable suppliers. They supply the primary products which conform precisely to our high requirements. Because only together can we achieve our targeted quality standards – top quality “Made by KAUP”.





KAUPdiversity...

Our products are in operation successfully and efficiently in various countries, in all industries with numerous different requirements. We could of course, present a list with the names of our customers but the best references are our know-how and highly innovative products.

Regardless if in series, or as individual customer or industry solution: KAUP products are at home in many different markets. And our customers, numerous large and small companies world-wide, profit in a variety of different ways.

You can choose from an extensive portfolio of fork positioners, sideshifters, multi pallet handlers and numerous other product families as serial versions. KAUPdiversity is extensive – price and delivery times, due to the unique modular design of KAUP attachments, predictable. In addition we can offer numerous

individual solutions for single customers or industries. Here KAUPdiversity is nearly endless and only physics and economics set the boundaries.



KAUPservice...

We know our products best because we have designed and manufactured them. For this reason we accompany our attachments, stationary equipment and container spreaders during their entire life-cycle – with a competent KAUPservice, qualified service department and with KAUP’s own professional service engineers and repair mechanics.

We are standing by with competent support – personally, on the telephone or by email. If necessary 24/7. Thus we are in a position to react quickly to your requirements and, if necessary, can quickly repair our product on site. For this we only use original KAUP spare parts. These are components proven thousand fold and also used in newly manufactured attachments: These parts conform to the highest technical and qualitative standards which we set for construction parts. Failure and downtimes are reduced and, at the same time, we learn how we can make our products even better.

KAUPservice also offers optimal solutions for times with especially high workload, changed requirements or for bridging repair times which may occur in the life-cycle of an attachment. For this reason our rental service and used equipment department has about 1.500 new and refurbished attachments on stock.



KAUPpeople...

Our employees have made us strong and successful for over 50 years. With their commitment and knowledge KAUP succeeded in becoming a world-wide representative of its guild.

Today more than 800 people worldwide are employed by KAUP – most of them have been

for several years. Not only are our products diverse but KAUPpeople too. They don't only come from Germany but also from France, Holland, Belgium, Spain, Portugal, Poland, Croatia, Italy, Turkey, Czech Republic, China, Britain, India, Russia, Ukraine and other countries.

The dual apprentice training is traditionally very important to us. We depend on our own junior staff and regularly train young people in various professions. We currently have over 60 trainees. Thus the apprentice quota of KAUP Germany lies at about nine percent.

And we want to continue to be an attractive employer. Therefore we support our employees in their personal further education, offer flexible working hours and promising perspectives for the future in a healthy, medium-sized family run company.

KAUPcontact...

Two production plants, ten branch offices, world wide extensive coverage by representatives – KAUP is present world wide.

All current addresses and contact details can be found under www.kaup.de in the “Contact” section.





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